SAP Business ByDesign Road Map

October 2020

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About SAP road maps

Companies today are planning their digital journeys – transforming business models, reengineering business processes, and reimagining work.

SAP road maps highlight innovations that may help you plan and implement your digital journey. They span products relevant to lines of business in your industry and explain how our innovations may add value to your business.

In our road maps, you can learn about our innovations along four different timelines:

1. **Recent innovations** for our products that have been launched in the past weeks or months and can already be purchased
2. **Planned innovations** for our products that are intended to be launched in the short term or midterm
3. **Product direction**, providing a long-term perspective on high-level development plans for innovations for our solutions – inspired by your requirements
4. **Product vision**, providing a high-level and long-term business perspective on innovations for our products

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- Planned innovations
- Product direction

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SAP Business ByDesign

A full public cloud ERP suite

A quick-to-implement, holistic cloud ERP suite that enables companies to grow

Combining best-practice business processes and flexibility

- Proven best practices for companies (38 built-in business scenarios such as order-to-cash, procure-to-pay, project-based services)
- Quickly configurable, easy to adopt and to extend
- Always up to date: Automatic quarterly product updates deliver new features but keep custom extensions stable

Ease of use, insightfulness, and openness

- Modern HTML5 user interface that is consistent across the entire suite
- Built-in, real-time analytics with more than 500 standard reports, dozens of prebuilt KPIs, and Microsoft Excel integration
- Extendable by personalization, key user adaptation and SAP Cloud Application Studio. More than 200 software solution partners have build more thousands of add-ons
- Connectivity: Open interfaces for quick connections to existing solutions and to build custom integrations

Global footprint and scalability

- Expand business operations to international markets without barriers:
  - Deployed in more than 140 countries
  - Available in 13 languages (incl. traditional Chinese)
  - Localized for 65 countries: 21 SAP-delivered countries and 44 prelocalized and partner-localized countries
- Scalable
  - Readily go from 7 to 10,000 users without any constraints
  - Able to fully process per hour 35,000 invoices with 20 items

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SAP Business ByDesign

Ease of use, insightfulness, and openness

Ease of use

- A modern intuitive user interface that is consistent across the entire suite for instant productivity
- Accessibility anywhere anytime through mobile apps

Insightfulness

- Built-in, real-time analytics with more than 500 standard reports, dozens of prebuilt KPIs, and Microsoft Excel integration

Openness

- Open interfaces for quick connections to existing solutions and to build custom integrations

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SAP Business ByDesign

Digital transformation is the prerequisite for an intelligent enterprise

Key needs of midmarket organizations

Visibility and transparency
Enabling intelligent decision-making in global operations

Efficient business processes
Best-practice procedure automating repetitive tasks and enabling focus on value-adding activities

IT cost and security
Affordable, compliant, and secure digitalization without the need for deep expert know-how

SAP Business ByDesign value proposition

Built-in analytics for real-time data across all functional areas of the business for **intelligent decision-making**

Time-tested best practices connecting every function across the company

A **mobile-connected**, empowered workforce that makes **fast decisions**

Technology that **scales** with the business and is always up-to-date with **quarterly upgrades**

Software that is **easy** to learn, **quick** to implement, easy to use, and **simple** to support

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The Intelligent Enterprise

Enabled by SAP Business ByDesign

Next-gen user experience

New way of interaction driven by natural language processing and intelligent assistants

Mobile

Digital assistants

Process automation

Elimination of repetitive, predictable tasks to allow focus on value-adding activities

Predictive analytics

Digital boardroom

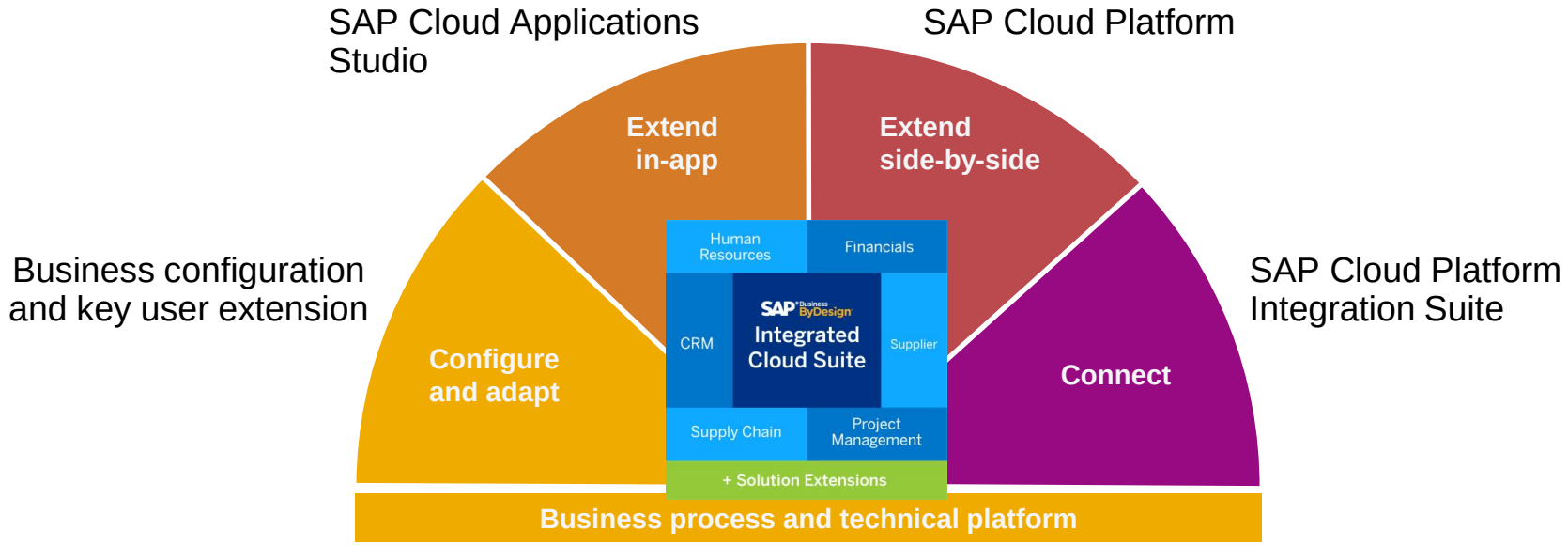
Next-gen best practices

New business models and processes enabled by digitalization and new technology

Machine learning

Internet of Things

Blockchain



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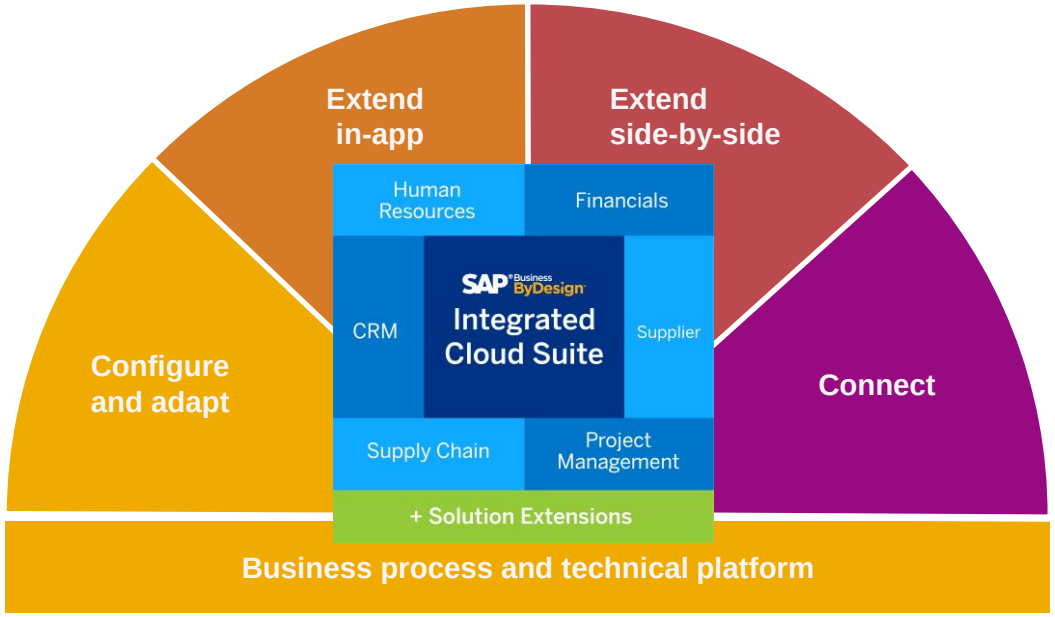
General directions for SAP Business ByDesign

High-level road map

Our strategy remains to focus on customer influence requests that receive the most votes. In addition, we will put a special focus on:

- Extended **logistics, production, and service resource** management
- Simplified **cross-industry capabilities for process optimization** by enhanced automation and data platform
- Providing best-of-breed, built-in **intelligent enterprise capabilities, analytics and openness** for customer- and partner-specific enhancements
- **Enhancing and extending the technical foundation** of our successful business process platform

Legal and compliancy requirements will continue to be our focus in all releases.



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SAP Business ByDesign

Product road map overview – Business scenarios

Recent innovations

Financial management
- Approvals for payment reversal
- Enhanced 4-eyes principle for tax and journal entry

Product-centric business
- Kits for customer returns
- Customer demand analytics
- Easy cancellation of production orders
- Automatic numbering of ECO in BOM
- Multilevel where-used in BOM
- Exclude logistics area from planning
- 3rd party logistics for service order items
- 3rd party logistics for project stock orders
- Web service for ATP simulation
- Set production master data to obsolete

Service-centric business
- Standard KPIs such as billing rate, written-off expenses, critical projects
- Project resource assignment

Order-to-cash process
- Absolute and relative header discounts

Procure-to-pay process
- Intelligent supplier invoice scan

Marketing-to-opportunity process
- Insight-to-action: Dynamic target groups

20.11/21.02 – Planned[1]

Financial management
- Bank statement integration enhancement
- Extended lease accounting lifecycle

Product-centric business
- Reschedule started production orders
- Block obsolete production versions
- Adding components for started production orders
- Customer return notification with external reference
- Kits return with GTIN on header

Service-centric business
- Time recording with remaining hours of purchase order
- Time recording with custom fields
- Service confirmation time recording – internal fulfillment
- Resource calendar enablement for partner add-ons with custom work objects

Master data management
- Insight-to-action for blocking accounts
- Insight-to-action for blocking suppliers
- High volume price download web service

Procure-to-pay process
- Intelligent supplier invoice with user feedback capturing

21.05/21.08 – Planned[1]

Financial management
- Active budget control
- Digital payment integration from SAP – incoming

Product-centric business
- Customer consignment
- Text items in BOM
- Change quantities of started production orders
- Flexible delivery date proposal

Service-centric business
- Service confirmation time recording – external fulfillment
- Enhance time recording approval logic
- Intelligent mobile expense reporting

Master data management
- High volume price upload Web service
- Extended product master lifecycle sales and purchasing

Order-to-cash process
- Intelligent sales order extraction

Procure-to-pay process
- Extended intelligent supplier invoice scan

Marketing-to-opportunity process
- MS Teams add-on for sales
- Intelligent mobile lead creation

21.11/22.02 – Planned[1]

Financial management
- Enhanced customer consignment

Product-centric business
- Assignment of not started operations to alternative resources/production sequence
- Basic purchase price flexibility

Service-centric business
- Skills for standard service order-to-cash process
- Resource management for standard service execution
- Simplified customer contracts for subscription business

Marketing-to-opportunity process
- MS Teams add-on for sales
- New MS Outlook add-on for sales

Master data management
- Extended product master lifecycle logistics
- Master data approval workflow

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SAP Business ByDesign

Product road map overview – Cross-scenario features, extension, and platform

Recent innovations

Analytics
- New standard KPIs for sales, logistics, quality management, and projects
- Insight-to-action: Manage report actions
- Insight-to-action for accounts
- Insight-to-action: Dynamic target groups

Mobile
- Mobile locking and unlocking of users
- Mobile manager approval with launchpad

User experience
- Quick edit from worklists in purchasing and sales
- New user interface theming

20.11/21.02 – Planned[1]

Collaboration
- MS Teams add-on for dashboards

Analytics
- Account delivery block from reports
- Account invoice block from reports

Intelligent Enterprise
- Retrain intelligent supplier invoice scan AI models

User experience
- Web assistant for partner user assistance content
- Manage logged-in users and document locking
- Display number of characters left for text fields
- Custom mandatory and default values

21.05/21.08 – Planned[1]

Collaboration
- MS Teams add-on for sales
- New MS Outlook add-on for sales

Intelligent Enterprise
- Intelligent mobile expense reporting
- Intelligent mobile lead creation
- Extended intelligent supplier invoice scan
- Embedded RPA bots with partner workbench, such as intelligent sales order extraction
- Embedded predictive analytics workbench

Analytics
- Account order block from reports
- Supplier purchase block from reports

Mobile
- Mobile push for all approvals

User experience
- Enhanced workflow rules

21.11/22.02 – Planned[1]

Collaboration
- Enhanced MS Outlook add-on for sales
- MS OneDrive integration

Analytics
- New MS Excel add-on
- Dashboards with joint filters
- Analytical account 360

Mobile
- Mobile time recording with SAP Business ByDesign mobile app

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SAP Business ByDesign

Product road map overview – Legal, localization, and languages

Recent innovations

Localization
- Regular maintenance and legal change management for SAP existing country versions

Country enhancements
- India: E-invoicing
- India: Stock transfer enhancements
- Israel: Form 6111
- Israel: VAT PCN enhancements
- Israel: Withholding 856 – Vendor ITA enhancements
- Italy: VAT DL199,VAT on cash in summary register
- South Korea: General availability
- Spain: VAT and withholding tax return enhancements
- Switzerland: Payment format enhancements

20.11/21.02 – Planned[1]

Localization
- Regular maintenance and legal change management for SAP existing country versions

Country enhancements
- Djibouti: Tax basic country
- India: E-Invoicing enhancements, TCS
- Israel: SHAAM, Form 6111, down payment enhancements, VAT reporting enhancements
- Italy: Withholding tax return enhancements
- Japan: Summary invoice enhancements
- Spain: Official tax format: 111 (monthly/quarterly), Form 347, bill of exchange
- Swiss: QR code payment enhancements
- Brexit readiness
- Traditional Chinese as a new language

21.05/21.08 – Planned[1]

Legal and compliance
- Legal and compliance topics for 2021 and beyond

Localization
- Regular maintenance and legal change management for SAP existing country versions

Country enhancements
- India: Withholding tax enhancements
- Israel: VAT reporting enhancements
- Italy: Down payment enhancements
- Japan: Withholding taxes
- Spain: Withholding tax declaration certificate, Tax Form 303, TicketBAI
- Localization toolkit enhancements

21.11/22.02 – Planned[1]

Legal and compliance
- Legal and compliance topics for 2021 and beyond

Localization
- Regular maintenance and legal change management for SAP existing country versions

Country enhancements
- India, Mexico, Spain: Withholding taxes in sales
- Spain: Official tax formats 390, 190, 216, 296
- Localization toolkit enhancements

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SAP Business ByDesign

Product road map overview – Partner add-ons

Recent innovations

Financial management
- Payment integration by TIS
- Subcontracting by Seidor
- Intrastat Report by In Cloud Solution

Customer relationship management
- Commerce add-on by ECENTA Digital
- Omnichannel e-commerce Taobao Amazon by AcloudEAR

Supply chain and logistics
- Freight surcharge rates by All for One Group
- Signature capture by All for One Group
- Linkpro WMS cloud solution by AcloudEAR

Country localization
- Slovakia and Czech Republic by Snap Intl.

Compliance management
- Advance Quality Management by Seidor

Project management
- Field Service Management by VistaVu
- Time writing for teams by IDS Scheer

Integration/vertical
- Universal integration adapter by elastic.io

20.08 – Published

Financial management
- Budget control by Seidor
- X-invoice integration by All for One Group
- Bank communication by Ubister

Supply chain and logistics
- Smart Picking by Sofigate
- Stock Transfer Uploaders by In Cloud Solutions

Customer relationship management
- Omnichannel shopping experiences by AcloudEAR

Project management
- Multi Project Resource Scheduler by Projexia
- Equipment Maintenance by ERP Logic
- Service4cloud by all4cloud

Country localization
- Colombia localization by Actiobyte

Integration/vertical
- SAP Concur solution integration by ERP Logic
- Integration with Salesforce by elastic.io
- Integration with MS Dynamics by elastic.io

20.11 – Planned[1]

Financial management
- Italy e-invoice by ERP Logic
- Partner commission calculation and payout by Bradler

Project management
- Predictive Resource Planning by All for One Group
- Resource Planning for Projects by All for One Group

Supply chain and logistics
- SAP Ariba solution integration by Alluvia
- Product Valuation Type Uploader and Identified Stock Uploader by In Cloud Solution

Customer relationship management
- Customer/Vendor Portal by ERP Logic

Compliance management
- Laboratory certification by Dintec

Country localization
- Oman and Saudi Arabia[2] by Arete
- Hungary localization by Snap Intl.
- Croatia localization by Snap Intl.
- Localization for Finland by Sofigate

2021 and beyond – Planned[1]

Continuous innovation and delivery by partners into SAP App Center
- Supplier cost realization by All for One Steeb
- Downpayment4cloud by all4cloud
- Qatar and Angola Localization by Arete
- HandHeld by Dintec
- DIOT report and E-invoice for Mexico by Dintec
- Meee4cloud by all4cloud
- Enhanced Human Resources by In Cloud Solutions
- Rental by Seidor
- Landed Costs by In Cloud Solutions
- Supplier Portal by Seidor
- ...
- Regular update at blog: *The Pace of Innovation of the Ecosystem Contributes to SAP's Business ByDesign Success*

1. This is the current state of planning from selected partners. Timelines are given as orientation as shared by partner.

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Learn more

SAP customers and partners

- SAP Road Maps
- SAP Community
- Innovation Discovery
- SAP Transformation Navigator
- SAP User Groups

- SAP Business ByDesign Community
- SAP Business ByDesign Solution Brief
- Customer Influence site for SAP Business ByDesign
- SAP Business ByDesign Road Map

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